



Thank you for calling High Performance Marketing.

The following selections are available in the Dunn & Bradstreet
Business Listing Database:

Geography Selections:

Carrier Route
SCF/ZIP Code
SCF/ZIP Range
County
State
Metro Statistical Area
Radius

Business Type Codes (SIC Codes)

Business Type Codes

- Select
- Range
- Omissions

Select Executives

- Select
- Omissions

Franchise Codes

- Select
- Omissions

**Please see the following pages for other types of
Criteria available to more closely target your list.**

Other Criteria Available:

HIGH PERFORMANCE MARKETING
"For All Your Direct Mail & Printing Needs"
PO Box 97744, Raleigh, NC 27624-7744
(919) 870-9915 Fax (919) 844-0871

First Year in Business

Enter range (4
digit year)

From:

To:

Available Phones

Select desired
indicator

Only records with phone

Available Primary Contact

Select indicator

Only records with a contact

Woman Owned

Select indicator

Woman Owned Business

Website URL

Select indicator

Only records with available Website URL

Fax Number (Click Here)

Select indicator

Only records with fax number

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Enable count to be suppressed

Select indicator Enable future suppression of this count!

Cottage Industry

Select indicator Cottage Industry only
 Non-Cottage Industry only

Minority Owned

Select indicator Minority owned businesses only
 No minority owned businesses

Small Business Indicator

Select indicator Small businesses only
 No small businesses

Location Type

Select type Single Location
 Headquarters
 Branch

Import / Export

Select indicator Import and Export
 Import only
 Export only
 Import, Export or Both

Employee Size

Select the desired range 1,000+ employees
 500-999 employees
 100-499 employees
 50-99 employees
 20-49 employees

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- 10-19 employees
- 5-9 employees
- 1-4 employees
- Uncoded Records

Sales Volume

- Select desired range
- 1,000,000,000+
 - 500,000,000 - 999,999,999
 - 100,000,000-499,999,999
 - 10,000,000-99,999,999
 - 5,000,000-9,999,999
 - 2,500,000-4,999,999
 - 1,000,000-2,499,999
 - 500,000-999,999
 - Under 500,000
 - Uncoded Records

Minority Code

- Select Indicator
- African American
 - Asian
 - Hispanic
 - Indian
 - Native American
 - Other